



Senior Vice President, Principal |  
Colliers Atlanta  
Site Selection Services

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## Monty Turner

### Area of Expertise

During the span of his career, Monty has consulted on projects with an estimated capital investment of over USD \$8 billion and new direct employment of over 3,000. He has had the privilege of executing projects in North America, South America, Europe, Middle East, and Asia in an array of industries including operations in industrial manufacturing, distribution, and office. His clients include both domestic and international companies looking to invest within the United States and abroad.

### Business and Educational Background

As Senior Vice President, Monty plays an integral role in leading Colliers' site selection and incentive negotiation services business line - guiding clients looking to invest in new expansions or relocation alternatives across the globe. Monty helps facilitate corporate location decisions based on labor, infrastructure, logistics, taxes, environmental considerations, and overall business climate to name a few. As Chair of Colliers' Economic Incentives practice, Monty also leads a team of incentive negotiation practitioners across the country, helping to mitigate upfront investment costs and minimize ongoing operating costs.

### Practice Group

Chair of Colliers Economic Incentives Group

### Education or Qualifications

BA - Business Administration,  
Furman University

### Skills & Specialized Services

Consultancy Services, Location Advisory and Incentives

### Professional Accomplishments

- Colliers Economic Incentives Practice Group - Chair
- Site Selectors Guild - Full Member, Member of Membership Committee
- Detroit Regional Partnership - Member of Advisory Council
- University of Georgia's Carl Vinson Institute of Government - Lecturer
- Georgia Economic Development Association - Deal of the Year and Volunteer of the Year Judge
- Founding Board Member and Vice Chair of the Furman University Rugby Foundation
- Greenville, South Carolina's Best and Brightest Under 35 (2018)

In 2018, Monty was peer recommended and accepted into the leading industry group, the Site Selectors Guild. As a voice for the next generation of site selection professionals, Monty has spoken widely on site selection and strategic negotiation strategies at conferences hosted by the American Chamber of Commerce Executives, Gulf Power, Mississippi Development Authority, Tennessee Valley Authority, Southern Economic Development Council, among others, and has written for industry magazines such as Area Development and Trade & Development.