

# SORENSENCONSULTING



## DR. BEN SORENSEN

**provides leadership training, sales training, and executive coaching to corporate and non-profit organizations around the world and across a wide spectrum of industries, training thousands of senior executives every year.**

During the past 20 years, Dr. Ben has become best known for his rich mix of corporate experience, non-profit work, and teaching ability. Ben focuses on teaching practical, proven skills while customizing all materials to the specific needs of each client.

Dr. Ben co-authored *Customer Tells: Delivering World-Class Customer Service by Reading Your Customer's Signs and Signals* (Kaplan Publishing, 2007), which focuses on how to communicate effectively and deliver exceptional customer service. Prior to his leadership consultation work, Dr. Ben excelled in pharmaceutical sales and financial services. He worked for PricewaterhouseCoopers and Pfizer, where he was one of the top-producing health care representatives.

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Dr. Ben **has earned multiple degrees** at the graduate and doctorate level which include a Juris Doctor from Georgetown University Law Center (2007), a Master of Science of Strategic Intelligence from the National Intelligence University (2013), a Doctor of Ministry from Amridge University (2013), and a Master of Arts of Leadership from Duquesne University (2002).

Dr. Ben **proudly serves in the U.S. Navy Reserve as a Lieutenant Commander specializing in intelligence**. He has earned multiple awards including the Global War on Terrorism Service Medal and the Navy and Marine Corps Achievement Medal. Dr. Ben served at the Pentagon for 5 years and currently serves at the United States Southern Command. Dr. Ben is also a Fort Lauderdale City Commissioner.

Dr. Ben **was sworn in as the Fort Lauderdale City Commissioner of District 4 on March 20, 2018**. Dr. Ben was then named Vice Mayor for the City of Fort Lauderdale and served as Vice Mayor from April 3, 2018-April 2, 2019 and ran unopposed and was re-elected as Fort Lauderdale City Commissioner of District 4 on November 3, 2020.

Dr. Ben grew up in a family committed to service. He is the proud product of Florida public schools and is passionate about working together to make Fort Lauderdale an incredible place to live, work, play and visit.

Dr. Ben is married to Anna Sorensen, who works at the NSU Art Museum Fort Lauderdale. They are the proud parents of Alexandra and Louise and their rescue dog Ginger.