

Karen J. Poist, CPA

Karen is the Practice Area Leader of Stambaugh Ness's State Advisory Services, leveraging over 35 years of extensive taxation expertise to guide clients through the complexities of today's tax landscape. With a specialized focus on state and local tax (SALT) and deep industry knowledge in Architecture and Engineering (A&E), Karen offers comprehensive solutions in areas such as payroll, sales, income, gross receipts, and personal property tax.

A recognized expert in professional licensing, Karen provides strategic consulting on mergers and acquisitions, due diligence, and compliance with multi-jurisdictional licensing requirements. Her advisory services help A&E firms mitigate risks and achieve regulatory compliance, establishing her as a trusted partner to organizations navigating these intricate challenges.

Throughout her career, Karen has demonstrated an unwavering commitment to delivering effective solutions for businesses across diverse industries. Her dedication to excellence and her client-focused approach have earned her recognition as one of Alabama's Top Talent CPAs by Business Alabama Magazine. Karen is also a sought-after speaker, having presented webinars hosted by the American Council of Engineering Companies (ACEC) at the national and state levels, including Georgia, Virginia (scheduled for January 2025), and beyond.